



B.L.U.F. VANTAGE POINT, LLC

Mission Support | Technology Integration | AI Solutions

✦ SDVOSB ✦ VOSB ✦ UEI: **PBYLLRLKFA88** ✦ CAGE: **109V3**

✦ NAICS: 541519 as primary

"Bottom Line Up Front: Where mission-critical program support meets veteran leadership"

WHO WE ARE

We are a mission support and program integration company of veterans and former federal senior leaders with proven track record of success in government.

✦ SDVOSB Certified

✦ VOSB Certified

WHAT WE DO

From professional services and program office support to technology integration and mission support, we customize solutions that generate capability synergies to achieve organizational goals.

OUR APPROACH

As a learning organization, we take time to understand each client's situation and generate customized solutions built on:

- Performance-based processes.
- Strategic expertise & operational execution.
- Collaborative, cross-functional engagement.
- Integrated solutions teams.
- Results from informed vantage points.

CORE SERVICES

► Mission Support & Professional Staff

► Program Office (PMO) Support

► Fiscal Accounting & Auditing

► Logistics & Supply Chain

► AI & Data Integration

DIFFERENTIATORS

- Previous senior GS & military COR experience.
- Tacit knowledge from "boots on ground" via military and federal leadership experiences.
- MILCON, military health C-suite, & **Program Office** leadership experience.
- Broad, executive-level insights as former Title 10 commanders, CFOs, COOs, & administrators.
- Deep industry knowledge & agility to ensure impactful, sustainable outcomes.

Leaps being with a **vision** from a **unique vantage point**... let's explore together!

✉ EMAIL:
joseph@BLUFpoint.com

☎ PHONE:
571-249-4950

🌐 WEBSITE:
www.BLUFpoint.com

NAICS Codes: 541511, 541512, 541513, 541519, 541611
541614, 541690, 541990, 518210, 561110, 561210, 561499



B.L.U.F. VANTAGE POINT, LLC

Mission Support | Technology Integration | AI Solutions

✦ SDVOSB ✦ VOSB ✦ UEI: **PBYLLRLKFA88** ✦ CAGE: **109V3**

✦ NAICS: 541519 as primary

"Bottom Line Up Front: Where mission-critical program support meets veteran leadership"

PAST PERFORMANCE – INDUSTRY

Advisor–Senior Consultant for CIO

- ▶ Program management & technology integration
- ▶ Systems analysis & design
- ▶ Solution architecture
- ▶ CMMC-2 certification roadmap
- ▶ Informatics across data lakes & platforms
- ▶ APIs, dashboards, & collaboration tools

Bid Proposal Writing

- ▶ Drafted, refined and polished bid proposals during red, gold, & white glove phases
- ▶ Provided consultation on organizational culture common lexicon, and operational norms

- ✓ **Clearance:** Secret (TS upon adjudication)
- ✓ **Professional** as Healthcare Administrator
- ✓ **Certified staff:** CPHIMS through HIMSS

PAST PERFORMANCE – GOV'T

Federal Agency Bureau CIO

- ▶ Compliance with Clinger-Cohen Act, HIPAA, FISMA, NIST, CMMC, & Executive Orders.
- ▶ Data management (security, quality, and accessibility)
- ▶ Program management leadership
- ▶ Cybersecurity (DevSecOps), network engineer
- ▶ Data science, strategy, & analytics
- ▶ AI, Knowledge management, LLM & ML

Resource Management / Fiscal Accounting

- ▶ Resource Oversight Governance Board
- ▶ Capability Needs & Validated Requirements
- ▶ Managed Care & Operational Efficiency
- ▶ Cost vs. Quality Analyses
- ▶ Human Capital & Manpower/Staffing
- ▶ Logistics & Supply Chain Efficiency
- ▶ Zero-based Budgeting & Auditing

✉ EMAIL:
info@BLUFpoint.com

☎ PHONE:
571-249-4950

🌐 WEBSITE:
www.BLUFpoint.com

NAICS Codes: 541511, 541512, 541513, 541519, 541611
541614, 541690, 541990, 518210, 561110, 561210, 561499